

January thru June 2017 YTD

Anne Arundel County, MD

Sold Summary

|                            | 2017            | 2016            | % Change |
|----------------------------|-----------------|-----------------|----------|
| Sold Dollar Volume         | \$1,760,540,478 | \$1,595,444,519 | 10.35%   |
| Avg Sold Price             | \$379,345       | \$360,960       | 5.09%    |
| Median Sold Price          | \$325,000       | \$310,000       | 4.84%    |
| Units Sold                 | 4,641           | 4,420           | 5.00%    |
| Avg Days on Market         | 68              | 82              | -17.07%  |
| Avg List Price for Solds   | \$387,991       | \$369,372       | 5.04%    |
| Avg SP to OLP Ratio        | 96.7%           | 95.4%           | 1.34%    |
| Ratio of Avg SP to Avg OLP | 95.8%           | 95.2%           | 0.58%    |
| Attached Avg Sold Price    | \$286,659       | \$278,537       | 2.92%    |
| Detached Avg Sold Price    | \$425,868       | \$402,416       | 5.83%    |
| Attached Units Sold        | 1,551           | 1,476           | 5.08%    |
| Detached Units Sold        | 3,090           | 2,943           | 4.99%    |

Financing (Sold)

|              |       |
|--------------|-------|
| Assumption   | 0     |
| Cash         | 607   |
| Conventional | 1,982 |
| FHA          | 972   |
| Other        | 396   |
| Owner        | 4     |
| VA           | 680   |

Days on Market (Sold)

|            |       |
|------------|-------|
| 0          | 169   |
| 1 to 10    | 1,254 |
| 11 to 20   | 620   |
| 21 to 30   | 383   |
| 31 to 60   | 650   |
| 61 to 90   | 439   |
| 91 to 120  | 281   |
| 121 to 180 | 367   |
| 181 to 360 | 371   |
| 361 to 720 | 94    |
| 721+       | 13    |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Sold Detail

Active Detail

| Price Ranges               | Residential  |             |              |             |              |             | Condo/Coop | Active Listings |             |            |
|----------------------------|--------------|-------------|--------------|-------------|--------------|-------------|------------|-----------------|-------------|------------|
|                            | 2 or Less BR |             | 3 BR         |             | 4 or More BR |             | All        | Residential     |             | Condo/Coop |
|                            | Detached     | Attached/TH | Detached     | Attached/TH | Detached     | Attached/TH | Attached   | Detached        | Attached/TH | Attached   |
| < \$50,000                 | 3            | 2           | 11           | 1           | 1            | 0           | 1          | 8               | 4           | 0          |
| \$50K to \$99,999          | 13           | 5           | 12           | 13          | 5            | 0           | 15         | 20              | 1           | 1          |
| \$100K to \$149,999        | 29           | 4           | 42           | 25          | 14           | 4           | 65         | 20              | 4           | 18         |
| \$150K to \$199,999        | 30           | 18          | 118          | 38          | 42           | 5           | 112        | 40              | 9           | 22         |
| \$200K to \$299,999        | 70           | 85          | 433          | 268         | 238          | 45          | 235        | 288             | 102         | 118        |
| \$300K to \$399,999        | 20           | 25          | 320          | 272         | 354          | 43          | 81         | 302             | 174         | 49         |
| \$400K to \$499,999        | 13           | 5           | 127          | 91          | 340          | 14          | 24         | 260             | 105         | 27         |
| \$500K to \$599,999        | 12           | 1           | 54           | 5           | 312          | 6           | 12         | 258             | 23          | 16         |
| \$600K to \$799,999        | 7            | 0           | 36           | 4           | 259          | 3           | 12         | 292             | 9           | 8          |
| \$800K to \$999,999        | 3            | 0           | 22           | 1           | 72           | 0           | 5          | 155             | 7           | 3          |
| \$1M to \$2,499,999        | 1            | 0           | 11           | 0           | 57           | 2           | 4          | 187             | 2           | 2          |
| \$2.5M to \$4,999,999      | 0            | 0           | 0            | 0           | 8            | 0           | 0          | 37              | 0           | 0          |
| \$5,000,000+               | 0            | 0           | 0            | 0           | 1            | 0           | 0          | 8               | 0           | 0          |
| <b>Total</b>               | <b>201</b>   | <b>145</b>  | <b>1,186</b> | <b>718</b>  | <b>1,703</b> | <b>122</b>  | <b>566</b> | <b>1,875</b>    | <b>440</b>  | <b>264</b> |
| Avg Sold Price             | \$272,293    | \$248,747   | \$329,403    | \$303,998   | \$511,174    | \$339,347   | \$263,021  |                 |             |            |
| Prev Year - Avg Sold Price | \$238,626    | \$240,348   | \$306,198    | \$301,784   | \$488,424    | \$320,806   | \$250,198  |                 |             |            |
| Avg Sold % Change          | 14.11%       | 3.49%       | 7.58%        | 0.73%       | 4.66%        | 5.78%       | 5.13%      |                 |             |            |
| Prev Year - # of Solds     | 197          | 130         | 1,119        | 655         | 1,627        | 132         | 559        |                 |             |            |